

## CORPORATE EXPERIENCE

**Vet Solutions, LLC** is a Service-Disabled Veteran-Owned Small Business (SDVOSB). Vet Solutions provides information technology solutions, end-to-end telecom solutions for voice and data, healthcare solutions and professional services for both the Federal and Commercial Business Sectors. Our commitment to client satisfaction is the cornerstone of our organization and project management philosophy, in which senior management actively directs our project work and interacts with clients.

Overview	<ul style="list-style-type: none"> <li>Small Business NAICS (Telecom 517310; 541710)</li> <li>DUNS Number: 800114733</li> <li>Cage Code Number: 4S2S6</li> <li>Service-Disabled Veteran-Owned Small Business (SDVOSB)</li> <li>23 years of corporate experience in Government contracting</li> </ul>
Telecom and IT Solutions	<ul style="list-style-type: none"> <li>Complete outsourcing of all telecommunications needs including:                             <ul style="list-style-type: none"> <li><b>Enterprise Help Desk</b></li> <li><b>Site Surveys &amp; Audits</b></li> <li><b>Moves/Adds/Changes</b></li> <li><b>Negotiation with Carriers</b></li> <li><b>Migration to VoIP</b></li> <li><b>New Technology Refresh</b></li> <li><b>Break / Fix and Replacement of PBXs</b></li> <li><b>Receiving Billing/Analyzing Billing</b></li> </ul> </li> <li>Managed wireless mobility services including provisioning of BlackBerry devices, Hot Swap Exchange Program, monthly billing and invoicing, accessories and related software</li> <li>PBX design, installation and maintenance.</li> <li>Inside/outside plant structured wiring solution design and installation</li> <li>Telecommunications/IT maintenance</li> </ul>
Professional Services	<ul style="list-style-type: none"> <li>Diversified staff and team approach provides expertise, high-quality service, and hands-on experience.</li> <li>Client satisfaction is the cornerstone of our organizational and project management philosophy</li> <li>Senior management actively direct projects and interact with clients</li> <li>Client partnership management</li> <li>Strong financial position</li> <li>Complete end-end services</li> </ul>
Healthcare Solutions	<ul style="list-style-type: none"> <li>Comprehensive contract management with VISN-focused, local, dedicated team</li> <li>HIPAA-compliant claims management</li> <li>Medical records coding, auditing &amp; training (remote and on-site)</li> <li>Revenue enhancement – RVU optimization</li> <li>Collection of denied claims</li> </ul>
General Management Consulting Services	<ul style="list-style-type: none"> <li>Assisted MCAC in automated test (PARS) tools in test lab environment</li> <li>Proposed multi-phased engagement and recommendations for future enhancements of PARS functionality</li> <li>PARS Training Manual and Standard Operation Procedures developed for PARS</li> </ul>
Clients	<ul style="list-style-type: none"> <li>Department of Defense customers include US Army, Navy, Air Force, DoD agencies</li> <li>Civilian Agencies include General Services Administration (GSA), Veterans Affairs (VA), Treasury, Department of Health &amp; Human Services (DHHS), Department of State, Department of Homeland Security (DHS), Department of Agriculture (USDA), US Postal Service (USPS)</li> <li>State and Local customers include State of Maryland Department of General Services, Department of Budget and Management</li> <li>Commercial customers include The World Bank</li> </ul>
Contracting Vehicles	<ul style="list-style-type: none"> <li>Government Wide Acquisition Contracts (GWACs)                             <ul style="list-style-type: none"> <li>GSA Schedule 70</li> <li>GSA MOBIS Schedule</li> <li>GSA Connections</li> <li>VA BPA for Coding</li> <li>NITAAC ECS-III</li> <li>Many Others</li> </ul> </li> </ul>

## VA EXPERIENCE

Prime	Customer	Solution or Service	Contact
ETS	VA VISN 9	Performed an assessment of current business processes in VISN 9 to develop and implement Payor Analysis and Reporting System (PARS) within the MidSouth Customer Accounts Center	Melissa Glynn, PricewaterhouseCoopers 703-918-1268 Patricia Barker COTR 615-867-5930
ETS	VA VISN 11	Repricing of Health Care Provider Invoices, 7 VA Medical Centers	Jodi Cokl, Network Contract Manager 937-268-6511 ext 3388 Kim Dempsey, PM, 301-947-9372 option 2 Mike Clark COTR, 989-791-2255
ETS	VA VISN 10	Repricing of Health Care Provider Invoices, 5 VA Medical Centers	Jodi Cokl, Network Contract Manager 937-268-6511 ext 3388 Kim Dempsey, PM, 301-947-9372 option 2 Linda DuBois COTR, 513-475-6316
ETS	VA VISN 4	Repricing of Health Care Provider Invoices, 10 VA Medical Centers	G-Michael Miller Chief Logistics Officer 570-821-7219 Patricia Easter Contracting Officer, 304-626-7759 Kim Dempsey PM, 301-947-9372 option 2
ETS	VA VISN 11	Executive Development Training for Health Care Professionals	Don Neilson, President, ETS 301-947-9372 option 1 Seth Sinclair, Watkins Sinclair, 301-664-6889
A&T	VA Baltimore Medical Center & Rehab Center	PBX & VoIP Replacement of Complete Telephone Systems. Design, Installation and Maintenance including Inside Premise Wiring	Mark Brady, CO, 512-326-6167 Matthew Hammaker, VACO, TOMS, TSSO, COTR, PM, 919-286-6878 <b>GSA Connections</b>
A&T	VA Austin, TX Automation Center	PBX & VoIP Replacement of Complete Telephone Systems. Design, Installation and Maintenance including Inside Premise Wiring.	Albert Villalpando, CO, 512-326-6027 Ted Steckler, VACO TSSO, COTR 301-734-0374 ACC PM <b>GSA Connections</b>
A&T	VA Tampa Medical Center	Remote Coding and Auditing of Medical Records, James A. Haley Veterans Hospital	Sandra T- Jackson, CO, 813-972-7593 <b>Open Market</b>
A&T	VA Albuquerque, NM	Medical Records Coding & Auditing Onsite Coding for Surgery clinics	Cesar Fausto, CO, 505-256-6447 <b>GSA Schedule</b>
A&T	VA Health Admin & Chief Business Office	Medical Records Coding, Auditing & Training VA-wide BPA for onsite and remote coding	Barbara Knapik, COTR, 727-319-1337 <b>VA BPA</b>
A&T	VA Health Eligibility Center, GA	Telecom Services High Speed Network Access Solution	Lisa Frantcom, CO, 318-473-0010 <b>GSA FAST</b>
A&T	Veterans Benefits Admin, GA	Telecom Services VA SmartRing Technology Installation and Service	Pete Thibodeaux, CO, 404-728-7659 Scott Shoor, COTR, 404-929-5545 <b>GSA FAST</b>
A&T	VA Medical Center, Louisville, KY	Telecom Services Voice and Data Services	Victoria C- Caudill, CO, 502-894-6108 <b>GSA FAST</b>
A&T	VA HQ Washington, DC	Mass Data Cleansing Project for the National Item File program	La Keisha Wiley-Bess, Contract Specialist 202-273-6057 <b>8(a)</b>
A&T	VA FSC Austin, TX	eInvoicing Solution (Electronic invoice receipt and processing services for FSC's commercial vendors)	Mary Craig, CO, 512-383-4305 Robin Matteson, COTR, 512-460-5041 <b>GSA Schedule 70</b>

## OVERVIEW

**Vet Solutions, LLC** is a joint venture between Enterprise Technology Solutions, LLC (ETS) and A&T Systems, Inc.(A&T). Both companies have been satisfying clients with superlative service and creative methods of saving clients' budgets for many years. Vet Solutions is a Service-Disabled Veteran-Owned Small Business (SDVOSB). Vet Solutions provides information technology solutions, end-to-end telecom solutions for voice and data, healthcare solutions, and professional services for both the Federal and commercial business sectors. As a VET BIZ-registered SDVOSB, Vet Solutions can help you meet your agency's "Service-Disabled Veteran-Owned" socio-economic goals under PL 109-461. With our combined experience, Vet Solutions has proven to be responsible, reasonable, and responsive in the best interests of the Government.

### Enterprise Technology Solutions, LLC (ETS)

- Enterprise Technology Solutions provides independent support to clients in both the Federal and commercial business sectors. As President and founder of ETS, Don Neilson brings more than 39 years of professional experience to the company.
- Founded in 2005
- Small Business NAICS
- Cage Code Number: 46M59
- Service Disabled Veteran-Owned Small Business
- Diversified staff provides high-quality service combining expertise with hands-on experience
- Commitment to client satisfaction are cornerstones of organizational and project management philosophy
- Our motto: *It's easy to do business with ETS*

### A&T Systems, Inc. (A&T)

- Veterans Affairs is a core customer of A&T Systems. Our mission is to be an indispensable go-to solution provider for the VA. Over the years A&T has successfully delivered solutions throughout the VA in the areas of its core competency: IT, Telecom, Healthcare and Professional Services.
- Founded in 1984
- Small Business NAICS
- Cage Code Number: 0S514
- ISO 9001:2000 Compliant
- Our motto: **Let us show you what real performance is**

### How Can We Help You?

**Donald Neilson** (Service-Disabled Veteran)  
Vet Solutions, LLC  
Managing Venturer  
Direct: 301-947-9372  
dneilson@etechsolutionsllc.com

**Fred Sanders**  
Vet Solutions, LLC  
Program Director  
Direct: 301-675-5555  
fred.sanders@ats.com

